

Realize the Full Value of Every Contract with Contract Intelligence



Leaky Buckets Drain Margins

Do you have a leaky bucket in your rebate programs? Contract Intelligence stops the leak, letting you deliver on your financial targets.

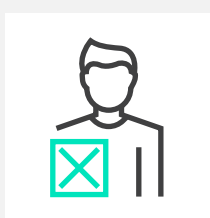
\$1M

in revenue leakage translates to **\$28m** incremental top-line sales.*

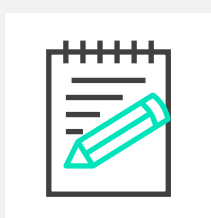
Buying in 2022: Doing More With Less



Supply-chain issues



Labor shortages



Manual tracking

Where's the time to monitor vendor rebate programs?

How Icertis Contract Intelligence Helps

Let the Icertis Contract Intelligence (ICI) platform do the work for you—identify contracts with rebates & incentives, track performance, and alert you with updates.

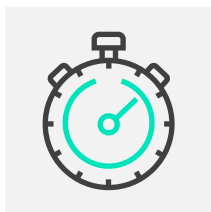
Without ICI		With ICI	
Annual Sales	\$1B	Annual Sales	\$1B
Average Rebate	2%	Average Rebate	2%
Percent of Rebates Realized	62%	Percent of Rebates Realized	87%
Margin Impact	\$12.4M	Margin Impact	\$17.4M

For a company with \$1B in sales, ICI can deliver

\$5M

The equivalent of **\$138M** in topline sales*

More Critical Benefits of Contract Intelligence



Ramp Up Suppliers Faster Than Ever

80%¹ reduction in average cycle time from supplier bid to signed agreement

Accelerate supplier onboarding with efficient automated workflows and rule-based guardrails. Skip the trip to legal and finance and keep the process moving.



Realize Proven ROI

12-20%² typical internal rate of return for large enterprise companies from contract lifecycle management

Improve visibility and decision-making. Protect your organization with continuous real-time monitoring, smart rules, and proactive alerts covering missed obligations, contract expirations, and non-compliance.



Manage Contracts More Efficiently

25-30%³ reduction in contract administrative costs

Reduce the amount of human resources devoted to menial contracting tasks through intelligent automation so your teams can focus on more valuable tasks.

¹ World Contracting & Commerce, 2021
² MGI Research
³ Aberdeen Group

*Assumed 3.62% profit margin based on average for all retail, apparel and home products, Brex.com